



MOSCOW  
ECONOMY

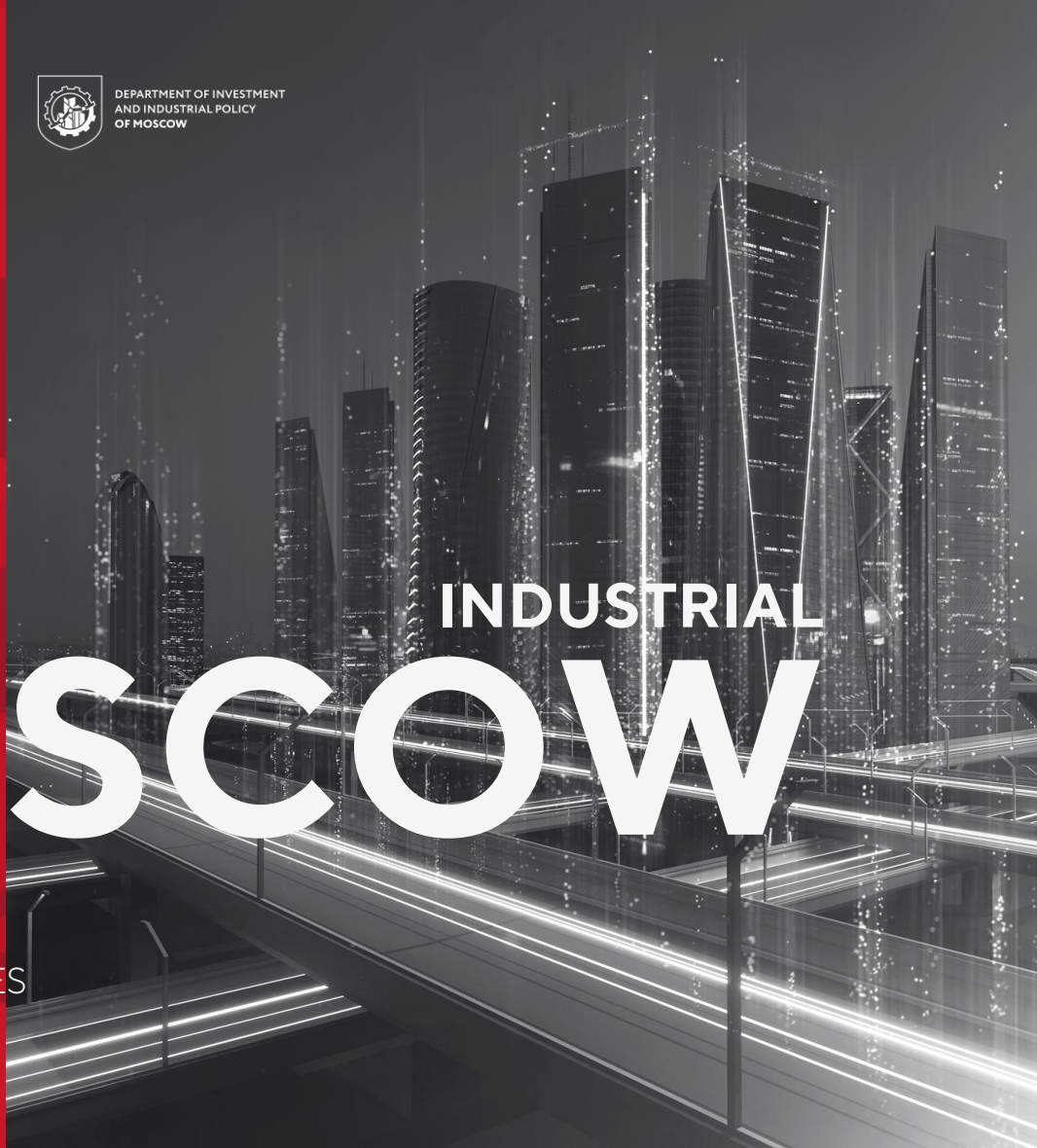


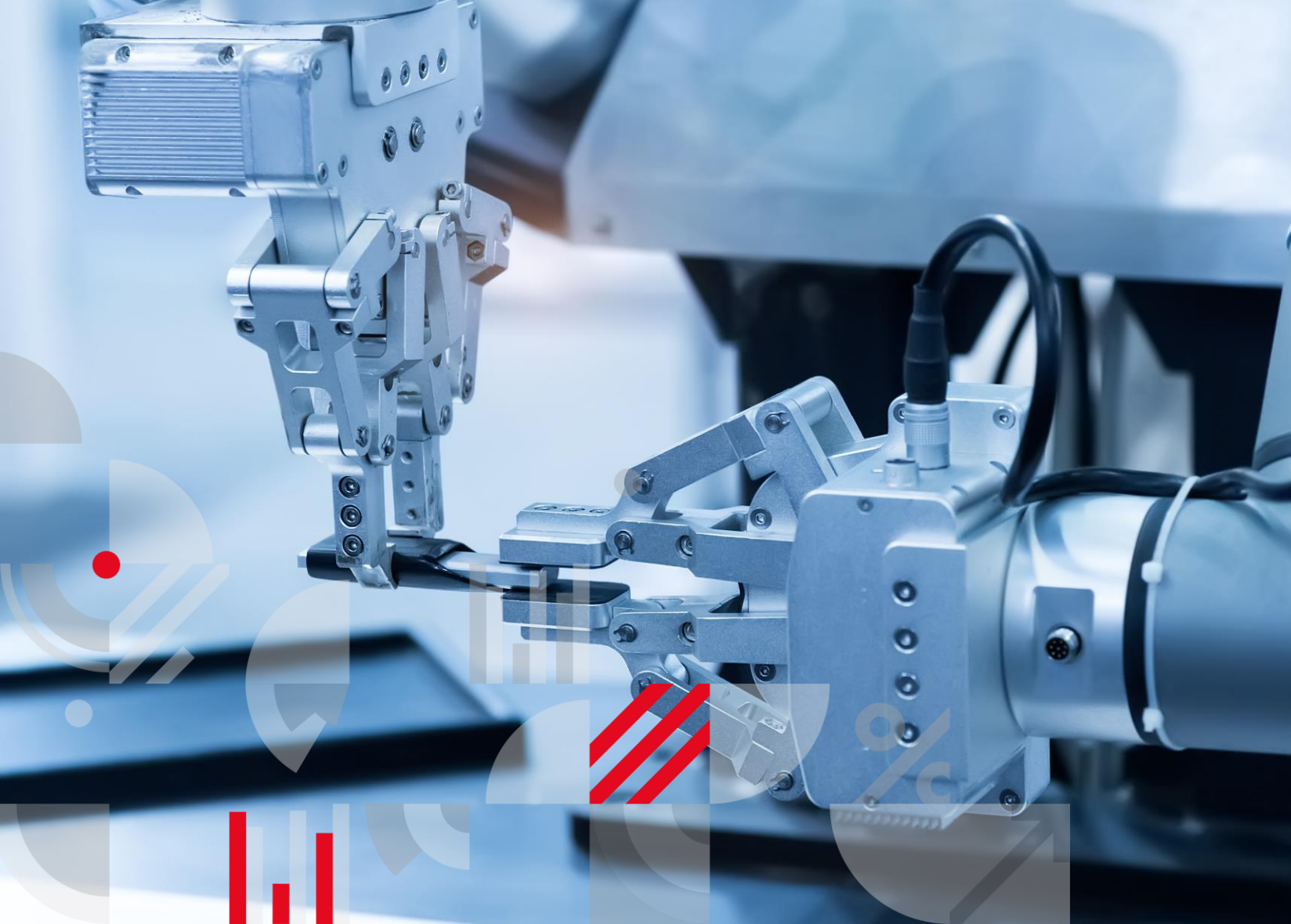
DEPARTMENT OF INVESTMENT  
AND INDUSTRIAL POLICY  
OF MOSCOW

# MOSCOW

## INDUSTRIAL

SUPPORT MEASURES  
FOR INDUSTRIAL ENTITIES





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# INDUSTRIAL POTENTIAL OF MOSCOW



## MEGAPOLIS

- Moscow is **TOP-5** world megapolises by GDP on purchasing power parity\*
- **Ranks 3rd** in Europe in terms of consumer spending\*
- **8.7%** of the population of Russia



## INVESTMENTS

- **Ranks 1st** in the national rating of the investment environment in the constituent entities of the Russian Federation for 2021
- **3.6 bln rubles** – capital investments 2020



## MARKET

- **281.5 mln** people – access to the Russian and CIS markets
- **42.6%** of the Russian foreign trade turnover



## PEOPLE

- **>12.6 mln** people – the most populous city of Europe
- **50%** of residents have higher education
- **>33%** of scientific personnel of Russia



## INDUSTRY

**16.2%**

of shipped goods of the Russian manufacturing industry

**14.8** thous. ha

industrial area

01

**NEW PRODUCTION  
FACILITIES**



# LARGE-SCALE INVESTMENT PROJECTS



**LARGE-SCALE INVESTMENT PROJECT (LSIP)** is a significant investment project for the development of vacant urban land plots, aimed at increasing the number of jobs and investment amounts

**Recipients** are legal entities incorporated in Moscow



## SUPPORT MEASURES

- Granting a land plot on lease without a bidding process
- In case of investment project agreement (page 7), support measures for investment priority project (IPP) can be applied, as well as reimbursement of 50% of costs (up to 100 mln rub.) for technological connection (page 16)
- Investor person-to-person entourage in formalizing design planning documentation



## REQUIREMENTS TO APPLICANTS

- The legal entity must be incorporated in Moscow
- Development density: not less than 8 000 sq. m/ha
- 75% of the facility area must be used for industrial and production purposes

## SINCE 2016 (total resolution passed by the Urban Planning and Land Commission)

**34** | projects

**68** | bln rubles  
total planned investment

**39** | land plots

**1 300** | thous. sq. m  
of maximum allowable areas

**20.5** | thous. jobs  
to be created

## PROCEDURE FOR OBTAINING SUPPORT


I | Investor's application for the allocation of a land plot must be filed to the Government of Moscow

II | The Urban Planning and Land Commission of Moscow makes a decision on the allocation of a land plot without a bidding procedure


III | Execution of a land plot lease agreement

# INVESTMENT PRIORITY PROJECTS



 **INVESTMENT PRIORITY PROJECTS (IPP)** is an incentive mechanism for new investment projects. IPP comprises tax exemptions and benefits for land rents

**Recipients** are legal entities and the taxpayers of Moscow

 **Investor and the City enter into an investment project agreement in which:**

- Investor undertakes to reach the target KPIs
- The City undertakes to provide tax exemptions and benefits for land rents

## INVESTMENT PRIORITY PROJECT

FOR THE CREATION OF AN INDUSTRIAL COMPLEX, TECHNOLOGY PARK, INDUSTRIAL PARK, OBJECTS OF EDUCATION, CULTURE AND ARTS, SOCIAL SERVICES

INVESTMENTS for 5 years	<b>361*</b>   mln rubles	but not less than <b>303</b>   mln rubles/ha
SUPPORT MEASURES	<ul style="list-style-type: none"><li>▪ corporate income tax <b>16.5%</b></li><li>▪ corporate property tax <b>0%</b></li><li>▪ land tax <b>0.7%</b> from the calculated</li></ul>	<ul style="list-style-type: none"><li>▪ land lease <b>0.01%</b> of the cadastral value</li><li>▪ subsidies for utility connection, purchase of equipment, property development</li></ul>
TERM OF CONTRACT	up to <b>10</b>   years	

\* 2.4 bln rubles for the IPP for creation of an industrial park, 8.4 bln rubles for the IPP for creation of objects of education, culture and arts

## 2021 IN REVIEW (for the first 6 months)

**14** | projects

**37** | bln rubles - investment amount

**677** | thous. sq. m potential area of capital construction projects

**Legal and regulatory framework:** Decision of the Moscow City Government No. 38-PP of 11 February 2016 "On Measures for Implementing Moscow's Industrial and Investment Policy"

# LOCALIZATION OF INDUSTRIAL FACILITIES



**Recipients** are industrial enterprises planning to locate or expand production in Moscow



## ASSISTING ENTERPRISES IN SETTING FOOT IN MOSCOW

- Selecting production sites
- Demonstration of buildings and land plots to investors
- Support in getting project approvals
- Accompanying rental agreements
- A thorough examination of each project
- Assisting investors with getting State support
- Facilitating cooperation between investors and the Moscow City Government



## LOCALIZATION AREAS

- Special economic zone
- Industrial parks
- Integrated territorial development (IDT) areas for industrial use
- Industrial sites and clusters
- Vacant land plots
- Other sites and areas



**2017-2021 IN REVIEW (for the first 6 months)**

**42** | industrial plants and factories

**18** | bln rubles investment

**3 421** | jobs created



# SUPPORT FOR NEW INDUSTRIAL PROJECTS



## CONSULTANCY SUPPORT FOR THE IMPLEMENTATION OF THE FOLLOWING STAGES OF PROJECTS DEVELOPMENT:

- Preparation of a project concept
- Investment analysis of the project
- Utilities connection
- Development of a draft area plan
- Preparation of supporting materials for amendments to the Land Use and Development Rules
- Development of sanitary protection zone projects
- Formalization of permits
- Conclusion of real estate lease agreements
- Land plot permitted usage type change
- Cadastral registration, registration of rights, updating the Unified State Register of Immovable Property data, cadastral works



# SPECIAL ECONOMIC ZONE



**SEZs** are territories with special conditions for entrepreneurial activities

**Recipients** are SEZ residents



## SUPPORT MEASURES

### Preferential terms

**0%** property tax for over 10 years

**0%** land tax for over 10 years

**0%** transport tax for over 10 years

**0%** Import VAT and customs duties on imported foreign goods and equipment (free customs zone)

**2%** corporate income tax

**1%** land buyout price (of the cadastral value)

Land plot lease without a bidding process at **2%** of the cadastral value + decreasing coefficient

### General terms

2.2%

1.5%

150 rubles/hp

up to 20%

20%

100%



## REQUIREMENTS TO APPLICANTS

- No branches or representative offices, as well as separate divisions, outside the SEZ
- Activities must be carried out in the SEZ
- GREENFIELD PROJECTS

**250 mln rubles/ha** – investment for 5 years

**300 mln rubles /ha** – revenue for one year

**72 331 rubles** – average salary over the year

- BROWNFIELD PROJECTS

**50 thous. rubles/sq. m** – investment for 5 years for new companies

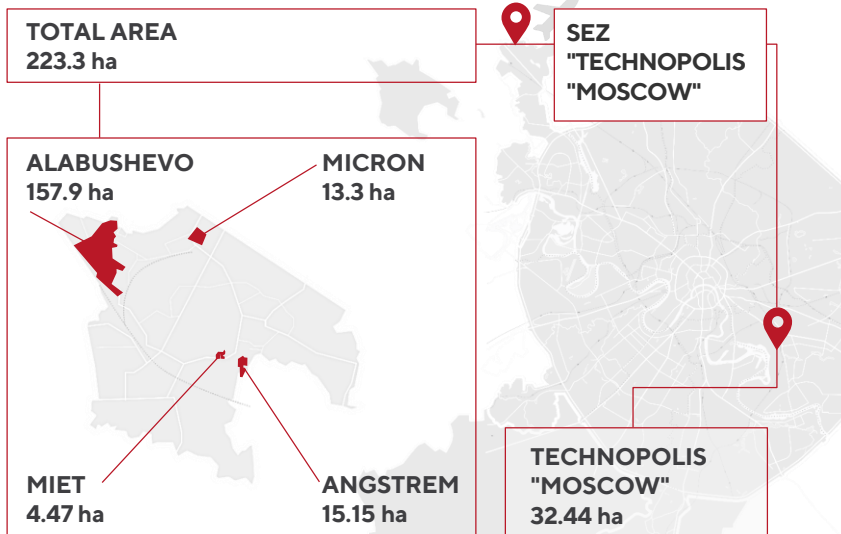
**20 thous. rubles/sq. m** – investment for 5 years for existing tenants

**200 thous. rubles/sq. m** – revenue for one year

**72 331 rubles** – average salary for one year

## LOCALIZATION OPTIONS

### GREENFIELD PROJECTS | BROWNFIELD PROJECTS



## 2021 IN REVIEW (for the first 6 months)

over

**10**

thous. jobs

over

**180**

companies, incl.

**39.4**

bln rubles – Investment of the residents

**87**

residents

# NEW WORKPLACES



**When multi-dwelling unit (MDU) developers change use of a land plot, they are exempt from Planning permission fee provided that they create new workplaces in industrial, commercial, office, social, educational, or sports sectors**

**Recipients** are holders or owners of land plots for MDU construction



## CONDITIONS

### Investor's or MDU developer's obligations

- Job creation outside the city centre within the time agreed
- Bank guarantee (should investors violate the terms agreed, the bank obliges to make payments to the city (the beneficiary) in accordance with the terms of the guarantee)
- Returning of the benefits by investors if they violated terms of agreements

### City obligations (Moscow Government represented by DIPP)

- Before commissioning workplaces is payment delay for planning permission to change the land plot Use Class as MDU (depending on the workplace area) for the agreement term
- After commissioning workplaces is payment exemption for planning permission to change the land plot Use Class as MDU in case the agreement obligations are fulfilled

**The exemption amount depends on area, function and location of a new workplace**

**The agreement term is 3-6 years**

(depending on the workplace area)

- 3 years for workplace area up to 50 000 sq. m
- 4 years for workplace area from 50 000 to 70 000 sq. m
- 5 years for workplace area from 70 000 to 100 000 sq. m
- 6 years for workplace area more than 100 000 sq. m

## 2021 IN REVIEW (for the first 6 months)

**5** | projects

**25.1** | bln rubles investment

**296** | thous. sq. m offices space

### Legal and regulatory framework

Investment project status and agreement as per Decision of the Moscow City Government No.1874-PP of 31 December 2019

# NEW WORKPLACES



## BASIC PROGRAM CONDITIONS (continuation)



## ELIGIBILITY CRITERIA

### For an investor

- Land rights and Planning Permission for the plot preserved for MDU construction
- Land rights and Planning Permission for the plot preserved for workplaces (delay up to 8 mo.)
- Executed calculation for rental fee or planning permission fee
- Legal capacity and absence of debts
- The workplace investor party must belong to a single parent company by at least 75%

### For the workplace

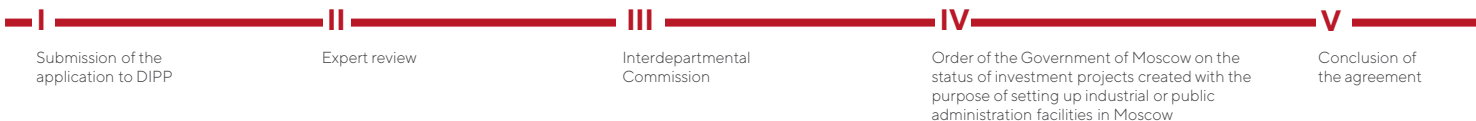
- Must be located in the peripheral area
- Workplace area for **at least 2000 sq.m.** for production, social services, personal services, health care, education, culture, sport
- Workplace area for **at least 5 000 sq.m.** for business administration, science, trade facilities, entertainment, food service
- Workplace area for **at least 5 000 sq.m.** if purpose complies several basic permitted land uses

### Benefit calculation

**Benefits size = S x Fexp x Floc**, where:

- **S** is planned workplace area
- **Fexp** is cost factor (45 000 for production workplaces, 85 000 for other workplaces)
- **Floc** is location factor by district

## PROCEDURE FOR OBTAINING SUPPORT





02

**OPERATING  
PRODUCTION  
FACILITIES**

# INDUSTRIAL COMPLEXES



**INDUSTRIAL COMPLEX** is a status may be assigned to a real estate facility if its user is engaged in manufacturing or engineering activities

**Recipients\*:** enterprises of manufacturing industry, research and development or other areas provided that the tenants are involved in these activities (minimum share of manufacturing production is at least 25% of total revenue)

## SUPPORT MEASURES

### Preferential terms

- 16.5%** corporate income tax
- 50%** of the calculated real estate tax
- 20%** of the calculated land tax
- 0.3%** lease rate (of the cadastral value)

### General terms

- 20%
- 2.2%
- 1.5%
- 1.5%

## REQUIREMENTS TO REAL PROPERTY

- ownership or other real right
- from **4 000 sq. m/ha** – development density (from 2 000 sq. m/ha for Troitsky and Novomoskovsky Administrative Districts)
- ≤ **20%** of the area of the capital construction object is taken up by non-core facilities

## PROJECT REQUIREMENTS

REQUIREMENTS	SOCIALLY SIGNIFICANT INDUSTRIES	OTHER INDUSTRIES
Investments over 5 years	<b>70.2</b> mln rubles/ha	<b>107.9</b> mln rubles/ha
Payroll fund	<b>63.9</b> mln rubles/ha	<b>125.3</b> mln rubles/ha
Revenue	<b>246.2</b> mln rubles/ha	<b>378.8</b> mln rubles/ha
Salaries & Wages	<b>≥ 52 078</b> rubles	<b>≥ 72 331</b> rubles

### SOCIALLY SIGNIFICANT INDUSTRIES:

- building materials industry
- food industry
- light textile industry, footwear production
- production of items from cardboard and paper
- wood processing and fashioning



**The status is assigned for a period of up to 10 years**

and is subject to mandatory annual confirmation

## 2021 IN REVIEW (for the first 6 months)

**60** | industrial complexes

**70** | thous. employees

**34.2** | bln rubles – investments for 5 years

**2** | bln rubles tax exemptions for a year (forecast)

## PROCEDURE FOR OBTAINING SUPPORT

### I Complete registration and submit status application

investmoscow.ru

### II Get a positive conclusion

Executive authorities of Moscow

### III Get conclusion

Interdepartmental Commission of Moscow

### IV Get status

\* – applicants can be owners of capital facilities renting them to other companies

# INDUSTRIAL PARKS



**INDUSTRIAL PARK** is a status granted to a complex of real estate under a single management, consisting of land plots with industrial, administrative, warehouse buildings and structures, and provided with energy carriers, engineering and transport infrastructure

## Recipients:

- Owners and holders of the economic management or operation management rights for capital structures, using these facilities to conduct manufacturing activities. They may carry out activities in the field of science, IT, communications, technical testing, research, analysis and certification within the process cycle;
- Anchor resident – a legal entity or an individual entrepreneur carrying out activities in the field of research and development, information and communication, technical testing, research, analysis and certification, manufacturing in an industrial park.

## SUPPORT MEASURES

### Preferential terms

- 16.5%** corporate income tax
- 0%** real estate tax
- 0.7%** of the calculated land tax
- 0.01%** lease rate (of the cadastral value)

### General terms

- 20%
- 2,2%
- 1.5%
- 1.5%

## PROJECT REQUIREMENTS

Investments over 5 years

Payroll fund

Revenue

Salaries & Wages

Number of shared infrastructure facilities

**161.9** mln rubles/ha

**125.3** mln rubles/ha

**564** mln rubles/ha

**≥ 79 564** rubles

(more than average monthly income in Moscow x 1.1)

**≥ 2**

## REQUIREMENTS TO REAL PROPERTY

- **≥ 8 ha** – land plot area
- **from 4000 sq. m/ha** – development density (from 2000 sq. m/ha for Troitsky and Novomoskovsky Administrative Districts)
- **≤ 20%** of the area of the capital construction object is taken up by non-core facilities
- a decision of the Ministry of Industry and Trade of the Russian Federation \*



**The status is assigned for a period of up to 10 years** and is subject to mandatory annual confirmation

\* – for industrial park there shall be a decision of the Ministry of Industry and Trade regarding the compliance of the industrial park and the industrial park management company with the requirements stipulated by Decree of the Russian Government #794 dated August 4, 2015

## PROCEDURE FOR OBTAINING SUPPORT

**Complete registration and submit status application**

investmoscow.ru

**Get a positive conclusion**




Executive authorities of Moscow

**Get conclusion**

Interdepartmental Commission of Moscow

**Get status**

# SUBSIDIES

	SUBSIDY PURPOSES	SUBSIDY AMOUNT	REQUIREMENTS TO APPLICANTS	2012 – JUNE 2021
EQUIPMENT	To pay interest on loans for the purchase of certain types of equipment	 up to <b>200</b>   mln rubles per year • [Key rate of the Central Bank of the Russian Federation] for imported equipment • [Key rate of the Central Bank of the Russian Federation] + 5% for domestic equipment	<ul style="list-style-type: none"> <li>≥ 300 000 – average annual salary per employee</li> <li>Requirements to equipment, activities, etc. are regulated by Resolution No. 152-ПП of the Government of Moscow</li> </ul> <b>Recipients</b> are legal entities engaged in industrial activities	<b>69</b>   subsidies <b>1 269.4</b>   mln rubles
	For lease payments for the purchase of certain types of equipment	 up to <b>100</b>   mln rubles per year • ≤ 25% of lease payments for imported equipment • ≤ 35% of lease payments for domestic equipment	<ul style="list-style-type: none"> <li>≥ 300 000 – average annual salary per employee</li> <li>Requirements to equipment, activities, etc. are regulated by Resolution No. 152-ПП of the Government of Moscow</li> </ul> <b>Recipients</b> are legal entities engaged in industrial activities	<b>136</b>   subsidies <b>1 918.2</b>   mln rubles
CONSTRUCTION	Partial reimbursement of interest on loans for creation and development of technology park, industrial park, creative technopark, industrial complex, innovation research & technology center property complex	up to <b>300</b>   mln rubles per year ▪ [Key rate of the Central Bank of the Russian Federation]	<ul style="list-style-type: none"> <li>Managing companies of technoparks, industrial parks. Creative technoparks</li> <li>Industrial complexes, organizations implementing investment priority projects in Moscow</li> <li>Managing companies of innovation research &amp; technology centers</li> </ul>	<b>10</b>   subsidies <b>1 258.7</b>   mln rubles
NETWORKS	For reimbursement of costs for technological connection to the utilities systems or increase of their technological capabilities	 up to <b>100</b>   mln rubles per year per land plot • ≤ 50% of actual costs incurred	<ul style="list-style-type: none"> <li>Implementation of activities in the industrial sector on the territory of Moscow</li> </ul> <b>Recipients</b> are legal entities engaged in industrial activities	<b>4</b>   subsidies <b>142.2</b>   mln rubles
TOTAL				<b>219</b>   subsidies <b>4.588</b>   bln rubles

## PROCEDURE FOR OBTAINING SUPPORT





# LOANS



## TERMS

- **LOAN AMOUNT – 5-200 MLN RUBLES**  
(up to 300 mln rubles for industrial complexes)
- **TERM – up to 5 YEARS**
- **INTEREST RATE – 2% to 4% per year**
- **COLLATERAL – PROPERTY PLEDGE AND GUARANTEES / SURETIES**
- **LOAN SHARE IN PROJECT FINANCING – not more than 70%**  
(30% – own funds and/or other borrowed funds)



## RECIPIENTS:

2%

- SEZ residents of Moscow
- participants of regional innovation clusters
- anchor tenants in technoparks and industrial parks
- managing companies of technoparks and industrial parks
- Industrial complexes in Moscow

4%

- all the industrial and scientific enterprises of Moscow

## 2017-2021 IN REVIEW (for the first 6 months)

31

loans issued and accepted

2 903

mln rubles volume of loans issued



up to 50

days – term of agreement from the moment of submission of the documents package



## PROCEDURE FOR OBTAINING SUPPORT

I — II — III — IV — V — VI — VII — VIII — IX — X

Company goes to the [www.mfppp.ru](http://www.mfppp.ru)

Company fills out the selected application form

Fund makes a rapid assessment (up to 5 days)

Company collects documents

Due diligence review process (up to 30 days)

Fund's Expert Board (up to 7 days)

Fund's Supervisory Board (up to 5 days)

Submission of the collateral documents

Signing a loan agreement

Fund provides the Company with a loan

# CROSS OBLIGATION INVESTMENT CONTRACT – OFFSET CONTRACT



**OFFSET CONTRACT** is a government contract for the supply of goods, which provides the production localization in the territory of Moscow

**Recipients** are investor (Russian legal entity)

<b>PROJECT INITIATOR</b>	authorized executive body of the region of the Russian Federation
<b>GOODS PURCHASE TERRITORY</b>	territory of 1 region of Russian Federation only
<b>INVESTOR'S RESPONSIBILITIES</b>	production localization in the territory of Moscow
<b>PLANNED INVESTMENTS</b>	not less than 1 bln rubles
<b>COLLATERAL FOR OBLIGATIONS</b>	bank guarantee 2-5% of the volume of investment
<b>REQUIREMENTS TO THE PURCHASED GOODS</b>	goods of Russian origin
<b>TERM OF CONTRACT</b>	up to 10 years
<b>CITY'S RESPONSIBILITIES</b>	procurement of the localized goods <ul style="list-style-type: none"><li>• the right to enter into contracts with public customers in the region without a bidding process</li><li>• leasing land plots at preferential rates and without bidding</li><li>• possibility of the SEZ localization (tax and customs preferences)</li></ul>
<b>ADDITIONAL PREFERENCES</b>	



## 2017–2021 IN REVIEW (for the first 6 months)

**5** | contracts concluded

**12.9** | bln rubles total value of investments

**72.7** | bln rubles total value of contracts

# TAX DEDUCTION



**INVESTMENT TAX DEDUCTION** is a decrease of income tax by costs of purchasing, creating or upgrading the fixed assets (FA)

**Recipients** are organizations assigned as Moscow investors



## SUPPORT MEASURES

**12.5%** income tax\* for Class 1 Moscow investors

**8%** income tax\* for Class 2 Moscow investors

**up to 90%** investments in FA can be written off at the expense of regional tax exemption (the tax benefits can be used within 7 years)

**Up to 10%** investments in FA can be written off at the expense of federal tax exemption



## TARGET USE

- To improve priority areas of Moscow industrial development
- To develop and implement innovative technologies
- To upgrade the fixed capital and improve investment activity
- To replace current benefits which expire in 2023 \*\*

\* regional budget tax

\*\* according to the Russian Tax Code regional rates of income tax expire in 01 January 2023. By 01 January 2023 industrial complexes, technoparks can choose the tax deduction option either investment tax deduction



## ELIGIBILITY CRITERIA

- CLASS 1 OR 2 MOSCOW INVESTORS**
- MANUFACTURING AS THE MAIN ACTIVITY** (except petroleum production)
- Above 70%** income share from the main type of activity
- AVERAGE WAGE ABOVE 72 331 rub.** (at least one average monthly income in Moscow) (above **53 525** rubles in New Moscow)
- SHARE OF UPGRADED FIXED CAPITAL** (exclusive of buildings and structures)
  - Above 8%** for the last year (while assigning) or
  - Above 35%** for the last 5 years (while confirming)
- INVESTING IN FIXED CAPITAL WITH LIFESPAN FROM 3 TO 30 YEARS** (except buildings, structures and transmission equipment)
- MINIMUM FIXED CAPITAL INVESTMENTS**
  - 200 mln rubles over the last year** for Class 1 Moscow investors
  - 300 mln rubles over the last year** for Class 2 Moscow investors

## PROCEDURE FOR OBTAINING SUPPORT

**I** Submission of the application  
Investmoscow.ru

**II** Examination and field studies  
DIPP, DUP

**III** Interdepartmental Commission  
DIPP, DUP, DEPD, FINDEP

**IV** Investment project status is approved by Moscow Government (DIPP)

**V** Adding to the register  
DIPP

## 2021 IN REVIEW (for the first 6 months)

**2**

Class 2  
Moscow Investors

**652**

mln rub.  
investment volume

# SUPPORT FOR INDUSTRIAL PRODUCTS EXPORT



## CUSTOMIZED SUPPORT

Assistance in entering foreign markets, including certification, overcoming trade barriers and customs

- Identifying export readiness and Moscow manufacturers needs
- Office-in-Office: informational support on FEA issues. Personal presence at Mosprom office is not required
- Expert sessions
- Buyers selection and verification
- Assistance in negotiations with international partners
- **Niche and sectoral marketing**
- **NEW: two-step model of export capacity assessment ADEPT 7 (online)**

**Recipients** are Moscow export-led manufacturers of industrial and IPA products



## BUYERS PROGRAM

Fostering ties between Moscow manufacturers and foreign buyers

- Business missions featuring international sales representatives (online, offline)
- Technological tours to Moscow production sites and reverse business missions (online, offline)
- Global cooperation development and integration in global supply chains
- Support of participation in international exhibitions (online, offline)
- Set of pre-sales activities (online, offline)
- **NEW: business missions abroad (online)**

\* **100%** | Financing of participation costs in the buyer program



**NNE\***

**+31% growth in 2020 against 2019**

**39.86 USD total NNE in 2020**

## 2019- FIRST HALF of 2021 IN REVIEW

**44**

Buyers program: international events  
*online, offline*

**>3 300**

b2b meetings

**>300**

Moscow manufacturers supported

**>50**

Training sessions  
*online*

**>30**

Technological tours online



03

**INTEGRATED  
TERRITORIAL  
DEVELOPMENT**



# INTEGRATED TERRITORIAL DEVELOPMENT



**INTEGRATED TERRITORIAL DEVELOPMENT (ITD)** is a set of measures established for the development of the former industrial territories on the basis of urban impact



## PROJECT GOAL

- To ensure the development of inefficiently used territories located in industrial zones



## BENEFITS OF ITD:

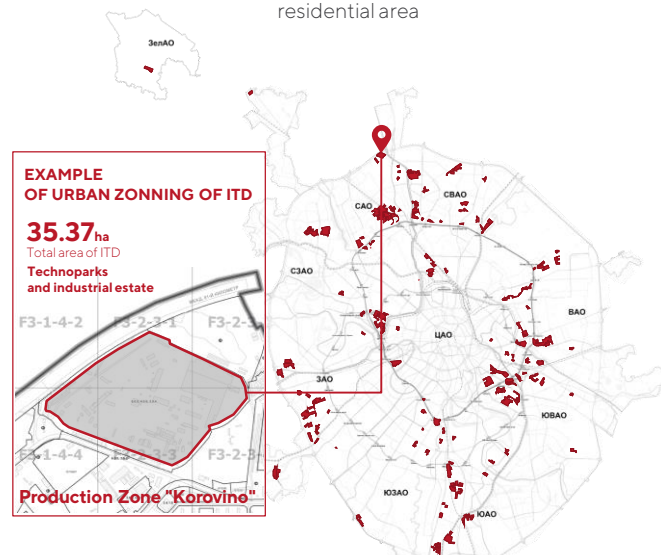
- The decision to develop documentation for the planning of the territory is taken by **RIGHTHOLDERS THEMSELVES**
- Conclusion of an agreement on ITD on the initiative of rightholders **WITHOUT HOLDING AN AUCTION FOR THE RIGHT TO IMPLEMENT THE ITD PROJECT**
- Provision of a land plot from state ownership for rent for the construction of infrastructure **WITHOUT BIDDING**
- For the territories of ITD in the Land Use and Development Rules of the City of Moscow **THE LIMITING PARAMETERS OF THE PERMITTED CONSTRUCTION AND RECONSTRUCTION OF CAPITAL CONSTRUCTION OBJECTS ARE ESTABLISHED**

**Recipients:** landplots rightholder(s)

over **130** | ITD projects  
ahead

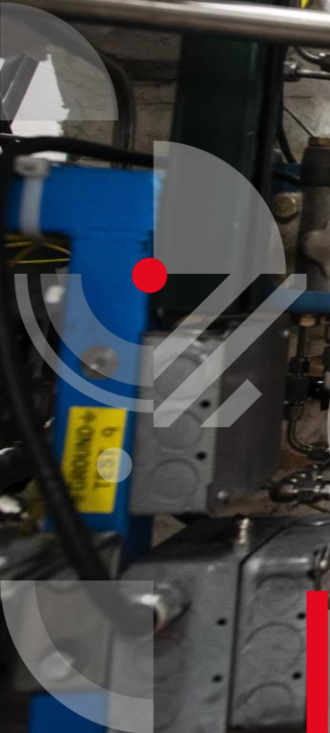
**33** | mln sq. m urban  
development planning

- 10 mln sq. m (31.5%)**  
industrial area
- 14 mln sq. m (37%)**  
public and business area
- 9 mln sq. m (31.5%)**  
residential area



04

**SUPPORT SERVICES  
FOR INDUSTRIAL  
ENTREPRISES**







## TECHNOLOGY BANK

**RECIPIENTS** are Moscow industrial enterprises, vendors, integrator companies

**TECHNOLOGY BANK** is a list of cutting-edge solutions aimed at increasing production efficiency through digitalization and automation

**MAIN GOAL** is to support Moscow enterprises in implementing digital Industry 4.0 technologies and to ensure conditions for collaboration with reliable tech providers



Innovative Industry 4.0 technologies



Technologies for manufacturing activities



Tailor-made solutions



Single window system  
**More than 3,000 enterprises**



IDA provides services free of charge



## TO MOSCOW INDUSTRIAL ENTERPRISES

- Single source for all the information on cutting-edge Industry 4.0 solutions
- Tailor-made selection of solutions for each industrial enterprise of Moscow
- Consultations on possible support from development institutions and tech development funds
- Inclusion in the register of industrial sites for Piloting Innovative Solutions program
- Assessment of company's Digital IQ and roadmap for the enterprise's digital transformation
- Educational and informational events

# MOSCOW INVESTOR



**MOSCOW INVESTOR** is a web portal designed to connect government and business efficiently, providing necessary information for those who implement an investment project in Moscow

Go to Moscow Investor website and **send a message**:

- In case of any problem in coordination with the executive authorities
- To obtain a consultation on certain procedures or state support

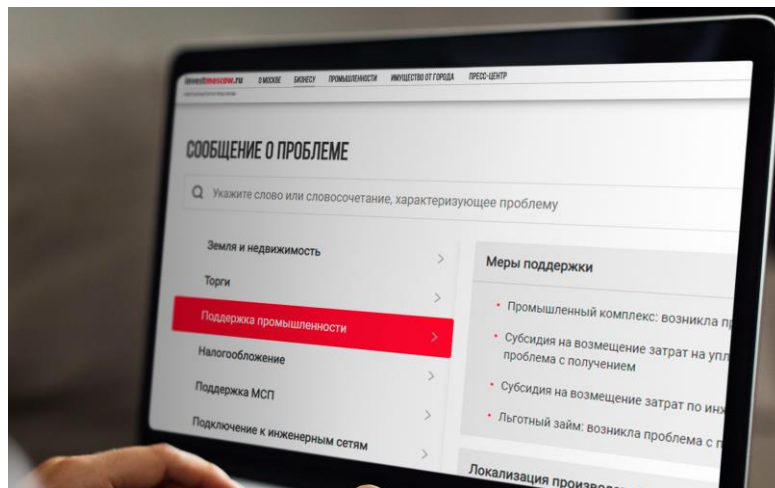
**Key** service features:

- Prompt response

Average time is 3 workdays\*

- It takes two clicks to request further review.

If the response is unsatisfactory, please send a message to one of the project offices at Business Protection Headquarters



## 87 questions are available

**22** | SITES

**18** | SMEs  
SUPPORT

**11** | BIDDING

**10** | INDUSTRIAL  
SUPPORT

**9** | CONSTRUCTION

**8** | LICENSING AND  
PERMISSIONS

**7** | ENGINEERING  
SUPPLIES

**1** | TAXATION

**1** | SUGGESTIONS

\*time limit for answering is 10 working days, the term might be increased for individual questions

# MOSCOW TECH SCHOOL



MOSCOW  
TECH  
SCHOOL

**MOSCOW TECH SCHOOL (MTS)** is a project designed to facilitate cooperation of educational and industrial organizations on staff training and retraining.

The project aims to consolidate the demands of Moscow industry and develop corresponding educational programs in cooperation with scientific and educational organizations.



## PARTICIPANTS

- **Industrial enterprises**  
submit applications for staff training in engineering and technologies
- **Research and educational organizations**  
receive up-to-date information about industry needs and make proposals
- **Executive Branch**  
develops projects based on inputs from industrial, research and educational institutions



## EXPECTED EFFECTS

- Forward-looking staff training to develop high-tech production in Moscow and boost their competitiveness
- Single-window system for enterprises aiming to implement new vocational training programs
- Efficient cooperation between Moscow industrial enterprises and research and educational organizations
- Effective cost-sharing: joint educational programs are cheaper



## TRAINING AREAS

Tech and production centers include selected tracks:

1. Communication technologies
2. Additive technologies
3. Artificial intelligence in manufacturing Industries
4. Unmanned transport
5. New manufacturing technologies
6. Digital twins
7. Robotics and sensorics

## 2021 IN REVIEW (for the first 6 months)

Moscow Government, ASI (Agency for Strategic Initiatives) and VEB.RF have signed a cooperation agreement to support MTS (Moscow Tech School) project

The first cooperation agreement has been signed in order to train specialists "Communication Technologies" track\*

\* Communications technologies area covers quantum technologies, Internet of Things, wireless network and cellular network 5G/6G, processing of industrial data

05

**COMPARISON  
OF SUPPORT MEASURES**





# COMPARISON OF SUPPORT MEASURES FOR STATUS HOLDERS

PREFERENCES PROVIDED	GENERAL TERMS	FOR INDUSTRIAL COMPLEXES	FOR INDUSTRIAL PARKS	FOR MOSCOW INVESTORS (category 1 / category 2)
Profit tax	20%	16.5%   decrease by 17.5%	16.5%   decrease by 17.5%	11 – 15.5%   decrease by 45%-22.5%
Property tax	2.2%	50%   of the calculated tax amount	EXEMPTION   from tax	-
Land tax	1.5%	20%   of the calculated tax amount	0.7%   of the calculated tax amount	-
Land rent	1.5%	0.3%   of the cadastral value	0.01%   of the cadastral value	-



# REQUIREMENTS FOR THE APPLICANT TO RECEIVE THE SPECIAL STATUS

	Industrial complex (Industrial complex in socially significant industries)	Industrial park	Anchor resident of the industrial park	Special economic zone			Investment priority project (IPP)				Moscow investor (Class 1 / Class 2)
				Greenfield	Brownfield		for the creation industrial complex	for the creation technopark	for the creation industrial park	for development production	
				Existing tenant	New company						
<b>Economic requirements</b>											
Payroll fund	≥125.3 mln rub./ha (≥63.9 mln rub./ha)	≥125.3 mln rub./ha	≥75.2 thous. rub./m <sup>2</sup>	-	-	-	≥125.3 mln rub./ha	≥250.7 mln rub./ha	≥125.3 mln rub./ha	≥31 333 rub./m <sup>2</sup>	
Investments for 5 years	≥107.9 mln rub./ha (≥70.2 mln rub./ha)	≥161.9 mln rub./ha	≥21.6 thous. rub./m <sup>2</sup>	≥250 mln rub./ha	≥20 thous. rub./m <sup>2</sup> ***	≥50 thous. rub./m <sup>2</sup>	≥361 mln rub.**	≥361 mln rub.**	≥2.43 bln rub.**	≥361 mln rub. for 3 years	200 / 300 mln rub. (for the last year)
Revenue	≥378.8 mln rub./ha (246.2 mln rub./ha)	≥564.0 mln rub./ha	≥250.7 thous. rub./m <sup>2</sup>	≥300 mln rub./ha	≥200 thous. rub./m <sup>2</sup>	≥200 thous. rub./m <sup>2</sup>	≥379 mln rub./ha	≥752 mln rub./ha	≥564 mln rub./ha	≥93 998 rub./m <sup>2</sup>	≥70% – share of the revenue from the main type of activity
Salaries and wages	≥72 331 rub. (52 078 rub.)	≥79 564 rub.	≥86 797 rub.	≥72 331 rub.	≥72 331 rub.	≥72 331 rub.	≥72 331 rub.	≥86 797 rub.	≥79 564 rub.	≥72 331 rub.	≥72 331 rub. (53 523 rub. for New Moscow)
<b>Property requirements</b>											
Building density	≥4 000 m <sup>2</sup> /ha (≥4 000 m <sup>2</sup> /ha)	≥4 000 m <sup>2</sup> /ha *					≥4 000 m <sup>2</sup> /ha *	≥8 000 m <sup>2</sup> /ha *	≥4 000 m <sup>2</sup> /ha *	-	
Total capital construction area		≥32 000 m <sup>2</sup>	≥400 m <sup>2</sup> or ≥3% under a long-term lease agreement								
Land plot area		≥8 ha									
Share of retail, office catering, domestic service premises	≤20%	≤20%					≤20%			≤20%	
Availability of shared infrastructure facilities		the declared capital structures shall include 2 or more shared infrastructure facilities									

List of socially significant industries, reduction factors for economic requirements are provided for: construction industry, food industry, textile industry, manufacture of footwear

\* the building density is two times lower for the land plots located in New Moscow

\*\* not less than 303 mln rub./ha

\*\*\* for the last 3 years and 2 next years

**DEPARTMENT OF INVESTMENT AND INDUSTRIAL POLICY OF MOSDCOW (DIPP)**, A.R. SHAIMOV, HEAD OF DIVISION OF SPATIAL PLANNING AND DEVELOPMENT

☎ +7 (495) 620 20 00, ext. 22131, ✉ ShaimovAR@mos.ru

**DEPARTMENT OF INVESTMENT AND INDUSTRIAL POLICY OF MOSDCOW (DIPP)**, A.Y. ULANOV, HEAD OF DIVISION OF INDUSTRIAL POLICY

☎ +7 (495) 620 20 00, ext. 22070, ✉ UlanovAY@mos.ru

**DEPARTMENT OF INVESTMENT AND INDUSTRIAL POLICY OF MOSDCOW (DIPP)**, A.A. VOLKOREZOV, HEAD OF DIVISION FOR THE SEZ ACTIVITIES COORDINATION

☎ +7 (495) 620 20 00 ext. 22068, ✉ VolkorezovAA@mos.ru

**MOSCOW INDUSTRIAL DEVELOPMENT AGENCY, STATE BUDGETARY INSTITUTION**, I.I. DEGTYYAREVA, CEO

☎ +7 (495) 909 30 69, ✉ Degtyarevall@develop.mos.ru

**MOSCOW CITY INVESTMENT AGENCY, STATE BUDGETARY INSTITUTION**, S.V. GANEEVA, CEO

☎ +7 (495) 690 00 00, ✉ investmoscow@mos.ru

**MOSCOW FUND FOR INDUSTRY AND ENTREPRENEURSHIP SUPPORT**, A.M. GARBUZOV, CEO

☎ +7 (495) 777 26 96, ✉ fin@mfppp.ru

**ANO "MOSPROM"**, N.V. SHUVALOVA, CEO

☎ +7 (495) 526-65-74, ✉ info@prom.moscow

**SPECIAL ECONOMIC ZONE "TECHNOPOLIS MOSCOW"**, G.V. DEGTEV, CEO

☎ +7 (495) 647-08-18 ✉ office@technomoscow.ru



**MOSCOW  
ECONOMY**



**DEPARTMENT OF INVESTMENT  
AND INDUSTRIAL POLICY  
OF MOSCOW**

**АНР**

**MOSCOW  
INDUSTRIAL  
DEVELOPMENT AGENCY**



**MOSCOW CITY  
INVESTMENT AGENCY**



**MOSCOW FUND FOR INDUSTRY  
AND ENTREPRENEURSHIP  
SUPPORT**



**MOSPROM**  
AUTONOMOUS NON-PROFIT  
ORGANIZATION

**SPECIAL  
ECONOMIC  
ZONE**



**TECHNOPOLIS  
MOSCOW**

**WWW.MOS.RU/DIPP**

8 (495) 620 20 00

1 Krasnogvardeisky drive, 21/1

(OKO Tower – Moscow City)

